



North Coast
Shared Services
ALLIANCE

WHO WE ARE

The Shared Services Alliance (SSA) represents a partnership among the Educational Service Centers of Northeast Ohio, Lorain, and Medina Counties, aiming to innovate and enhance financial, business, and operational services for school districts and governmental agencies across Ohio.

Our team members have a wealth of knowledge and experience encompassing a wide-variety of roles and departments across educational settings, including:

- licensed treasurers
- seasoned payroll personnel
- transportation authorities
- HR coordinators
- skilled analysts
- researchers
- and more

At our heart, SSA was designed to support school districts and other agencies in every capacity.



MESSAGE FROM OUR DIRECTOR

Ryan Pendleton serves as the Executive Director for both North Coast Shared Services Alliance and Connect ITC, where he partners with districts to help design a trusted learning environment through supporting safety protocols, cybersecurity best practices, technology upgrades, and valid data for decision-making. The partnership between the two organizations allows for an efficient and innovative approach to providing fiscal and operational support.

CONTACT US

For more information or to obtain a quote, contact us at your convenience.



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www.escneo.org/NorthCoastSharedServicesAlliance.aspx



WHY CHOOSE US

01

Personalized Services

We provide personalized enrollment analysis, staffing and capacity planning, excess and threshold costs, transportation logistics, human resources audits, and so much more to support all aspects of Business Operations.

02


Our Partners

SSA collaborates with multiple consultants across the state of Ohio that specialize in reconciliation, research and development, strategic planning, employee benefits, and team development services. Partners include Oswald Companies, Frontline Analytics, Baker-Tilly, Golden Gate and Connect.

03

Experience

Our team is comprised of educators who understand the nuances of systems in an educational setting. We speak your language and understand your needs. We also employ staff who have experience working in government and/or non-profit organizations. If you have a need, odds are that someone on our team has experience with that particular request.



FINANCIAL SERVICES

SERVICES PROVIDED

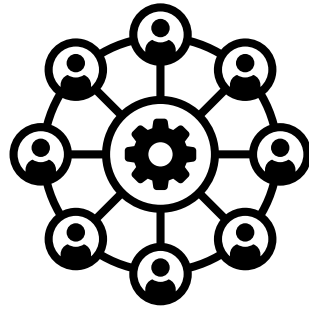
- Munis support
- Enrollment studies
- Banking/investment RFP/RFQ services
- Federal Funds strategic planning (ESSER)
- Interim treasurer services
- Excess/Catastrophic costs/indirect costs
- Reports: monthly financial reports, appropriations, budget
- Reconciliation Assistance
- Levy Planning
- Finance Dept Audit
- Salary Analysis
- Payroll as a full service
- Accounts Payable as a full service
- Staff EMIS audit
- Vendor Audits
- Monthly, Quarterly, Annual reporting
- AP Best Practice review
- Payroll Calendars
- Credit card and amazon reconciliation
- Salary Notices
- Third party software integration
- STRS Advance
- Credit Card implementation
- SERS Surcharge



HUMAN RESOURCES

SERVICES PROVIDED

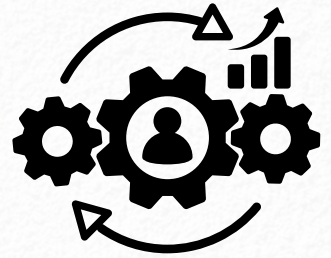
- Compliance and policy audits
- Workflow exemplars
- Procedure reviews and recommendations
- Direct primary health care
- Human capital development
- Employee handbooks
- Job description review and development
- Hiring procedures
- Reference check guidelines
- Personnel file policies
- Culture analysis
- Strategic planning
- Succession planning
- Compensation reviews and analysis
- Department audits
- Orientation and onboarding planning
- Leadership development
- Recruitment planning
- Retention and turnover analysis
- Title IX, Title VI, Complaint, and Hearing Officers
- Staffing audits
- Learning opportunities
- Networking opportunities
- Personnel file review and retention policy creation
- Career Tech (Course catalog evaluations, staffing, graduation pathway planning)



OPERATIONS

SERVICES PROVIDED

- Purchasing RFPs
- Owner's representative services
- McKinney-Vento services
- Election history reports



GRANTS MANAGEMENT



SERVICES PROVIDED

- Full service grants management
- Drafting narratives
- Budget planning and tracking
- Clean up
- Federal Schedules and reporting
- Surveys, Audits, Desk Reviews
- Safety grant reporting (Ends Dec 24)

TRANSPORTATION



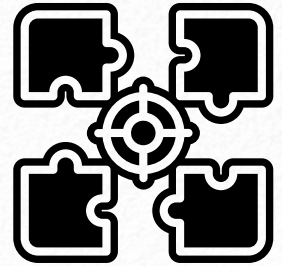
SERVICES PROVIDED

- T-Report Service, audit, completion, etc
- Routing services and software integration
- Compliance monitoring
- Fleet Management
- Policy and procedures
- Safety and training
- Technology Integration
- Labor relations and contract management
- New Supervisor bootcamp
- Supervisor searches
- District software tracking and analysis
- GASB 96 tracking
- Special Education transportation review
- Automated foundation payment worksheet/posting
- Automated real estate worksheet/posting

STRATEGIC PLANNING

SERVICES PROVIDED

- Superintendent searches
- Treasurer/CFO searches
- Board Leadership
- Board policy development
- CFO/Treasurer coaching for negotiations
- District strategic planning
- Board report examples
- Board meeting planning
- Interim Superintendency



FACILITIES



SERVICES PROVIDED

- Construction RFPs
- Energy Star audits
- Capacity audits